



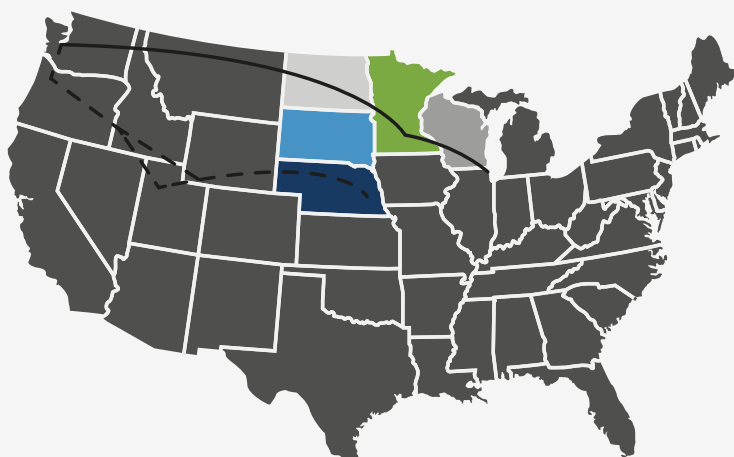
# NORTHERN SOY

## QUALITY

UNLOCKING KNOWLEDGE OF SOY QUALITY

### ABOUT NORTHERN SOY MARKETING

NSM is comprised of the soybean checkoff organizations from Minnesota, South Dakota, North Dakota, Nebraska and Wisconsin. The board invests soybean checkoff funds to conduct research on soybean quality in U.S. soybeans and soybean meal destined for export, especially those from the Pacific Northwest (PNW) ports. NSM funds educational outreach sessions for international soybean buyers to consider **critical amino acid value as a complete assessment of soybean feed quality rather than only crude protein levels.**



Farmers from NSM's member states proudly produce 27% of U.S. soybeans. The majority of these soybeans are loaded onto rail and shipped from Pacific Northwest export facilities. It takes about 20 days transit for shipments destined for China. For some destinations, northern-grown soybeans exported from the Port of Duluth-Superior, are feasible.

